

SPECIAL ANNOUNCEMENT

GALEN JOHNSON AND TREVOR BAER EARN PRESTIGIOUS DESIGNATION TO HELP HOMEOWNERS IN DANGER OF FORECLOSURE

Galen Johnson and Trevor Baer of RE/MAX First Choice have earned the prestigious Certified Distressed Property Expert (CDPE) designation, having completed extensive training in foreclosure avoidance and short sales. This is invaluable expertise to offer at a time when there are homes in the foreclosure process.

Short sales allow the cash-strapped seller to repay the mortgage at the price that the home sells for, even though it is lower than what is owed on the property. With property values declining, this can save many people from foreclosure and even bankruptcy. More and More lenders are willing to consider short sales because they are much less costly than foreclosures.

“This CDPE designation will be invaluable as we work with sellers and lenders on complicated short sales,” said Johnson and Baer.

Alex Charfen, founder of the Distressed Property Institute in Boca Raton, FL, said that Realtors® such as Johnson & Baer with the CDPE designation have valuable training in short sales that can offer the homeowner much better alternatives to foreclosure, which virtually destroys the credit rating. These experts also may better understand market conditions and can help sellers through the emotional experience, he said.

If you should need help contact Galen or Trevor at RE/MAX First Choice (218)732-1191 or 866-732-2800.